



For Immediate Release
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Collection Agencies That Charge a Flat Fee Can Be More Effective

Affordable help in tough times is crucial to cash flow

Marlborough, MA: May, 2009; American Profit Recovery, a [collection agency](#) based in Michigan and Massachusetts has long promoted the benefits of offering a flat fee system to clients over a percentage based fee. There are some [collection agencies](#) that can offer different systems to recover outstanding accounts and be affordable in the process.

Today everyone is looking for ways to tighten their financial belts and when small businesses experience difficulty collecting overdue accounts, hiring a collection agency might seem out of their reach. Others fear they will end up paying more in fees than they would like. It is possible to find a collection agency that meets your specific business needs, who will breathe new life into your bottom line, treat customers with respect and diplomacy and is affordable.

How to find help that meets your budget.

Finding a collection agency that offers a flat-fee system makes it affordable for most businesses to seek help, even with a tight budget. A flat-fee structure costs approximately \$10 to \$15 per account, regardless of the dollar amount being collected. This is a strong contrast to the majority of traditional collection agencies who take a large percentage, usually around 33 percent, of an overdue account. Agencies with a flat-fee structure make it far more affordable for small businesses to hire third-party teams for assistance.

Look for proven methods of success.

Finding help from a [reputable collection agency](#) that is affordable is half the battle in recovering overdue accounts. Finding a debt recovery team that will work with internal collection staff can also help a small business save money through improved efficiencies and procedures.

Look for a collections team who:

- Offers a flat-fee collection system
- Employs professionalism, ethics and standards
- Follows proven methods of success in their practices
- Educates staff and creates tailored solutions

- Believes in resolving debt, not just collecting debt.

A collection agency that is affordable with a flat-fee system and has integrity will help a business improve their accounts receivables and allow businesses to spend time chasing new business, not past due accounts. Working in concert with a strong collection team helps business owners and operators do more with less and retain a strong standing in the community as well as their industry.

American Profit Recovery (APR) is a collection agency with offices in Massachusetts, Michigan, North Carolina and Kentucky. Founded in 2004, APR specializes in the collection of third-party debt in industries such as medical/dental, banking, trades, lawn care and other professional services. The firm serves approximately 2600 clients. 800-711-0023

<http://www.americanprofit.net/>